



WE MAKE MEDICAL IMAGING MORE HUMAN

Quality. Low Cost. Convenience. We're putting the power in the hands of patients. Lumina Imaging and Diagnostics gives you better control over the patient experience including when, where, and how much you pay for a CT or MRI, without sacrificing quality.



THE LUMINA IMAGING EXPERIENCE

COST:

- We offer a flat-fee structure:
 - CT / CT with Contrast: \$350 / \$400
 - MRI / MRI with Contrast: \$700 / \$750
- You'll never pay more than our listed prices, and with insurance, you may pay less
- In Network with Aetna, Anthem, Cigna, Medical Mutual and United Healthcare

QUALITY:

- Enjoy a modern and relaxed environment fully accredited by the American College of Radiology
- Scans read by fellowship-trained, sub-specialized MetroHealth radiologists
- State-of-the-art equipment by Hitachi Healthcare, providing accurate images and patient comfort

CONVENIENCE:

- Pre-registration and insurance authorization, plus auto-arrival technology means no waiting
- Patients and physicians can see images and a report within 24 hours
- Easy-access locations and extended hours, so we're available when you are
 - 7am - 7pm Monday through Friday
 - 8am - 4pm Saturdays
- Mentor and Solon locations are now open
- Medina and Westlake will be opening throughout 2021

Visit LuminaImaging.com to learn more or email us at contact@luminaimaging.com with questions

Lumina Imaging

Open in: Mentor and Solon. Coming Soon: Medina and Westlake!
(440) 592-6060 | LuminaImaging.com



WE'RE BRINGING THE POWER BACK TO PATIENTS. BUT ALSO TO EMPLOYERS, BROKERS, PAYERS AND PHYSICIANS.

Adding Lumina Imaging and Diagnostics to your benefit design and referral network benefits everybody.

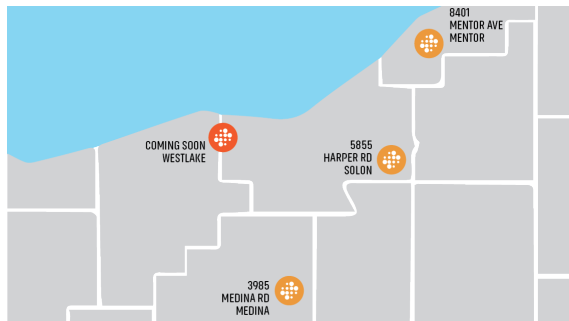


WE ARE DIFFERENT IN FOUR BIG WAYS...

Quality

- Partnership with Hitachi Healthcare ensuring state-of-the-art equipment at each location
- Thoroughly and expertly trained technologists with an average of 14 years experience
- Quality imaging studies read by fellowship-trained, sub-specialized MetroHealth radiologists
- Hospital-quality imaging guaranteed
- Fully accredited by the American College of Radiology
- Lumina Promise: if the image study does not meet needs for quality reasons, we will re-scan at no cost

Convenience



- Convenient locations throughout Northeast Ohio and hours of operation designed to meet patients where they are (M-F 7-7, Sat 8-4)
- Drive-up parking, often right at the front door
- Patient scans are available immediately to both patients and referring physicians via PowerShare, a cloud-based image sharing platform
- Results guaranteed within 24 hours via EPIC MyChart and fax

Cost

- Roughly 13% of benefit plan members will require a CT or MRI each year
- Lumina saves 50% - 70% off the cost of hospital imaging
- Plan members will save an average of \$265 out-of-pocket on MRIs
- Plan members will save an average of \$225 out-of-pocket on CTs

MRI Pricing*	Lumina \$710	\$1,060 savings
Employee out-of-pocket savings ~\$265	Avg. Insurance Reimbursement	\$1,770
	Hospital Outpatient Charge	\$3,218

CT Pricing*	Lumina \$370	\$898 savings
Employee out-of-pocket savings ~\$225	Hospital Outpatient Charge	\$2,306
	Avg. Insurance Reimbursement	\$1,268

*Average of 5 most common outpatient MRIs and CTs; includes technical + professional components of charge

Experience

- Pre-authorizations managed directly by Lumina to simplify the process
- Bright, welcoming offices with experienced and friendly staff
- Same-day and next-day appointments available
- Auto-arrival and no wait times, walk from your car to your scan
- State-of-the-art Hitachi Healthcare equipment ensures optimal patient comfort
- Patients won't be surprised by unexpected costs or bills with our transparent pricing and pre-appointment cost confirmation



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STAND-ALONE RADIOLOGY. STAND-OUT SAVINGS.

Simplicity, service, and patient experience plus big savings.



Roughly 13% of benefit plan members will require MRI or CT imaging each year.

This used to mean long walks from a parking garage, long waits, and much higher costs.

Lumina exists to change all of that.

MRI Pricing*

Employee out-of-pocket savings ~\$265

Lumina \$710	\$1,060 savings
Avg. Insurance Reimbursement	\$1,770
Hospital Outpatient Charge	\$3,218

*Average of 5 most common outpatient MRIs and CTs; includes technical + professional components of charge

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Employee out-of-pocket savings ~\$225

Lumina \$370	\$898 savings
Avg. Insurance Reimbursement	\$1,268
Hospital Outpatient Charge	\$2,306

Lumina Imaging and Diagnostics saves time, money, and headaches.

Annual MRI + CT Savings*

# of Employees	Employer	Employee	Total
1,000	\$211,345	\$70,448	\$281,793
2,500	\$528,363	\$176,121	\$704,483
5,000	\$1,056,725	\$352,242	\$1,408,967

7% of plan members will get an MRI and 6% will get a CT each year

*Assumes 2.2 plan members per employee and employee responsibility of 25%

Along with an average out-of-pocket savings of \$250 on simple imaging studies, we offer more:

- Flexible scheduling including early, late and weekend hours
 - Appointments often available same or next day
- Pre-registration and insurance authorization
- Auto-arrival and no wait times, walk from your car to your scan
- Bright, welcoming staff and facility, fully accredited by the American College of Radiology
- State-of-the-art equipment by Hitachi Healthcare, providing accurate images and patient comfort
- Images read by fellowship-trained, sub-specialized MetroHealth radiologists
- Results delivered in 24 hours to the patient and referring physician
- In-network with all major insurance payers (Aetna, Anthem, Cigna, Medical Mutual, United Healthcare)

How Lumina Compares:

IMAGING LOCATION	State-of-the-Art Equipment	Sub-Specialty Reads	Flexible Scheduling	Pre-Registration	No Waiting	24-Hour Results	MRI Cost	CT Cost
Lumina Imaging and Diagnostics	✓	✓	✓	✓	✓	✓	\$700/\$750	\$350/\$400
Major Health Care Systems	✓	✓					\$3,218 Avg.	\$2,306 Avg.
Other Independents			✓				\$500-\$600	\$300-\$400

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